

China Venture Capital & Private Equity Forum, Silicon Valley 2008

2008中国创业投资暨私募股权投资硅谷论坛

Venue: Crowne Plaza, Palo Alto, Silicon Valley, U.S.
Date: May 6, 2008

CHINA: THE ROAD AHEAD

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China, one of the world's fastest growing and largest economies, witnessed venture capital ("VC") and private equity ("PE") markets achieve historical highs yet again in 2007. Total VC and PE investments reached US\$3.25 billion and US\$12.82 billion, respectively. 58 new VC funds raised US\$5.48 billion and 64 new PE funds raised US\$35.58 billion. In addition, a total of 94 VC/PE backed IPOs and 30 M&A transactions took place during the same time period. Will this growth trend remain strong through 2008? What are the robust venture investment sectors? What are the challenges within the steady incline of China's economic expansion? How does one effectively seize China's tremendous opportunities?

If you are already in China or are considering entry, you know that China offers enormous opportunities. But successful execution is not easy. However, you're not alone. Zero2IPO can guide you through China's ever-changing landscape. Please join us as we present our 3rd Annual Silicon Valley China Venture Capital and Private Equity Forum, "China: The Road Ahead". Our panel of the industry's prominent and influential speakers will bring you up to speed on the dynamic China market, offering insights, analysis, and tips on how you can succeed in China. Take advantage of this opportunity to network with some of the most powerful and active "movers and shakers" within China's VC and PE communities.



Monday, May 5, 2008

- 4:00pm-6:00pm** Conference Registration
- 6:00pm-7:00pm** Welcome Networking and Cocktail Reception

Tuesday, May 6, 2008

- 7:00am-8:00am** Breakfast & Registration
- 8:00am-8:10am** Welcome Address



John Dean,
Zero2IPO Group,
Chairman

Conference Overview



Catherine Ngo,
Startup Capital Ventures,
General Partner

- 8:10am-8:50am** **Fireside Chat I**
Moderator:
John Dean, Zero2IPO Group, Chairman



Hugo Shong,
CVCA, Chairman
IDG VC, Founding General Partner



Jim Breyer,
Accel Partners,
Managing Partner

- 8:50am-9:10am** **Keynote Speech**
Gavin Ni,
Zero2IPO Group,
Founder, CEO & President



- 9:10am-9:40am** **Coffee Break**

- 9:40am-10:50am** **Session 1: Venture Capital Behind the Scenes of 2007 China VC Industry & Projections for 2008**

- What opportunities and challenges are behind the historical highs of both new fund raised and amount invested in 2007?
 - What changes will happen on the overall investment environment in 2008? What adjustments shall be made to the investment strategies?
 - Is it feasible to establish RMB funds under the framework of New Regulation on Chinese Foreign-investment Venture Capital Firms (FIVCE)?
- John Liu,** Fenwick & West LLP, Counsel

10:50am-12:00pm

- How can investment practices of the Silicon Valley run in China? How can foreign VCs and domestic VCs build a win-win relationship?
- What new choices will domestic VCs have after they went through the harvest year?

Moderator:

Danny Lui, Zero2IPO Group, Vice Chairman
Startup Capital Ventures, General Partner

Yan Huang, CDH Ventures, General Partner

Gary Rieschel, Qiming Venture Partners,
Managing Director

Alan Song, SoftBank China Venture Capital,
Managing Partner

Lip-Bu Tan, Walden International,
Founder & Chairman

Yang Xia, Legend Capital, Managing Director

Joe Zhou

Session 2: Entrepreneurs of China How Dreams Became Realities?

- What are the unique characteristics of Chinese startups?
- China versus the West: Corporate Culture, Value and Management Strategy?
- How can venture capitalists find good entrepreneurs? How to reach the benign interaction in the "marriage" between venture capitalist and entrepreneur?
- How about China's environment for entrepreneurs? What's the role of the government in increasing entrepreneurship and improving efficiency?
- Investment strategies of VCs: experience sharing and case study

Moderator:

Richard Lim, GSR Ventures, Managing Director

York Chen, iD TechVentures Ltd.,

President & Managing General Partner

Lisa Lo, CID Group, Partner

Kenneth K. Pao, Dorm99.com, President
Jason Yan, Beijing Surfways Wealth Advisory Co.,
 General Manager
Dr. Zheng Xu, Sierra Solar Power Inc.,
 CEO & Founder

12:00pm-1:00pm Business Luncheon

1:00pm-1:40pm Fireside Chat II

Moderator:
John Dean, Zero2IPO Group, Chairman



Dick Kramlich,
 NEA,
 General Partner & Co-Founder



Feng Deng,
 Northern Light Venture Capital,
 Founding Managing Director

1:40pm-1:45pm Stretch Break

1:45pm-2:55pm

Session 3:
What are the "Hot" Industry Sectors for China Venture Investment?

- Do such "new hot fields" as clean tech, education and healthcare have something in common? If so, what are they?
- In 2008, what are the new trends in the said hot industries? How to grasp the investment opportunities in the new trends?
- What obstacles should be overcome to enter these hot fields?
- Which is the most important, tracking cutting-edge technology, innovating business model or judging industry development trends?
- How to evaluate a specific enterprise within its industry?

Moderator:
William Chen, DT Capital Partners,
 Managing Director

James H. Boettcher, Focus Ventures,
 General Partner
Eric O'Brien, Lightspeed Venture Partners,
 General Partner
David Katsujin Chao, DCM,
 CoFounder & General Partner
Geoffrey Y. Yang, Redpoint Ventures,
 Managing Director

2:55pm -3:25pm Coffee Break

3:25pm-4:25pm

Session 4: Exit Process
New Regulations, New Opportunities, New Solutions

- How long will the outstanding performance of domestic listing in 2007 last? What are the influences of the overall climate to future trend?
- Review China's VC/ PE exit strategies under new circumstances: where to list is better? What factors must be taken into consideration?

4:25pm-5:35pm

Session 5: LP Panel-Why China?

- In 2008, how do LPs weigh China in their global asset allocation?
- What are the similarities and differences between international LPs and domestic LPs in their investment strategies in China? How to build a win-win relationship?
- How to invest in funds according to local conditions and how to judge qualified Chinese GPs?
- Whether investment shall be injected into RMB funds? What are the opportunities and challenges?
- How can new GPs of RMB funds build harmonious relationship with LPs and entrepreneurs in respect of fundraising, investment and management relationship?

Moderator:
Jeffrey D. Mansukhani,
 Cambridge Associates LLC, Managing Director

Alan Chang, Capricorn Management LLC,
 Principal & Managing Director-Asian Investments
Kirk C. Dizon, Hall Capital Partners LLC, Principal
Aaron Gershenberg, SVB Capital,
 Managing Partner
Melissa J. Ma, Asia Alternatives Management LLC,
 Co-Founder & Managing Director
Anthony J. Roscigno, JP Morgan,
 Portfolio Manager
Christopher E. Yang, Grove Street Advisors,
 General Partner

5:35pm

Closing Address

Catherine Ngo, Startup Capital Ventures,
 General Partner

6:00pm-8:00pm

Reception

<http://www.zero2ipo.com.hk/cvcf/sv2008/>

China Venture Capital & Private Equity Forum, Silicon Valley

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Speakers



Anthony J. Roscigno
JP Morgan
Portfolio Manager



James H. Boettcher
Focus Ventures
General Partner



Jim Breyer
Accel Partners
Managing Partner



Joseph W. K. Chan
Pillsbury Winthrop Shaw Pittman LLP
Partner



Alan Chang
Capricorn Management LLC
Principal & Managing Director-Asian Investments



David Katsujin Chao
DCM
CoFounder & General Partner



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iD TechVentures Ltd.
President & Managing General Partner



William Chen
DT Capital Partners
Managing Director



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Northern Light Venture Capital
Founding Managing Director



Kirk C. Dizon
Hall Capital Partners LLC
Principal



Aaron Gershenberg
SVB Capital
Managing Partner



Yan Huang
CDH Ventures
General Partner



Chad W. Keck
Needham & Company LLC
Vice Chairman



James L. Kochman
Pagemill Partners
Managing Director



Dick Kramlich
NEA
General Partner/Co-Founder



Xia Li
Shenzhen Venture Capital Consulting Co. Ltd,
General Manager
Shenzhen Venture Capital Development
Research, General Manager



Richard Lim
GSR Ventures
Managing Director



John Liu
Fenwick & West LLP
Counsel



Lisa Lo
CID Group
Partner



Danny Lui
Zero2IPO Group, Vice Chairman
Startup Capital Ventures, General Partner



Melissa J. Ma
Asia Alternatives Management LLC
Co-Founder & Managing Director



Jeffrey D. Mansukhani
Cambridge Associates LLC
Managing Director



Catherine Ngo
Startup Capital Ventures
General Partner



Gavin Ni
Zero2IPO Group
Founder, CEO and President



Eric O' Brien
Lightspeed Venture Partners
General Partner



Kenneth K. Pao
Dorm99.com
President



Daniel R. Quon
SVB Global
Managing Director – Asia



Gary Rieschel
Qiming Venture Partners
Managing Director



Margaret Shao
Shenzhen Fortune Venture Capital Co., Ltd
Vice-president & Managing Partner



Hugo Shong
CVCA, Chairman
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Founder & Chairman



Yang Xia
Legend Capital
Managing Director



Dr. Zheng Xu
Sierra Solar Power Inc.,
CEO & Founder



Jason Yan
Surfways Wealth Advisory Co.,
General Manager



Christopher E. Yang
Grove Street Advisors
General Partner



Geoffrey Y. Yang
Redpoint Ventures
Managing Director



Joe Zhou

Forum Album
Conference Registration and Cocktail Reception



Conference



Cocktail Reception



Cocktail Reception



Cocktail Reception



Cocktail Reception



Cocktail Reception



Cocktail Reception



Cocktail Reception

Welcome Address & Fireside Chat I

Fireside Chat I

Moderator: John Dean, Zero2IPO Group, Chairman

Hugo Shong, CVCA, Chairman / IDG VC, Founding General Partner

Jim Breyer, Accel Partners, Managing Partner



John Dean,
Zero2IPO Group, Chairman
Welcome Address



Catherine Ngo,
Startup Capital Ventures, General Partner
Conference Overview



Hugo Shong,
CVCA, Chairman
IDG VC, Founding General Partner



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Accel Partners, Managing Partner



Panel Discussion



Panel Discussion

Keynote Speech

Gavin Ni, Zero2IPO Group, Founder, CEO & President

Session 1: Venture Capital: Behind the Scenes of 2007 China VC Industry & Projections for 2008

Moderator: Danny Lui, Zero2IPO Group, Vice Chairman
Startup Capital Ventures, General Partner

Yan Huang, CDH Ventures, General Partner

Gary Rieschel, Qiming Venture Partners, Managing Director

Alan Song, SoftBank China Venture Capital, Managing Partner

Lip-Bu Tan, Walden International, Founder & Chairman

Yang Xia, Legend Capital, Managing Director

Joe Zhou



Gavin Ni,
Zero2IPO Group, Founder, CEO & President
Keynote Speech



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Panel Discussion



Conference

Session 2: Entrepreneurs of China: How Dreams Became Realities?

Moderator: Richard Lim, GSR Ventures, Managing Director

York Chen, iD TechVentures Ltd., President & Managing General Partner

John Liu, Fenwick & West LLP, Counsel

Lisa Lo, CID Group, Partner

Kenneth K. Pao, Dorm99.com, President

Dr. Zheng Xu, Sierra Solar Power Inc., CEO & Founder

Jason Yan, Beijing Surfways Wealth Advisory Co., General Manager



Richard Lim,
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Kenneth K. Pao,
Dorm99.com, President



Dr. Zheng Xu,
Sierra Solar Power Inc., CEO & Founder



Jason Yan,
Beijing Surfways Wealth Advisory Co.,
General Manager



Panel Discussion



Conference



Conference

Business Luncheon



Luncheon



Luncheon



Luncheon



Luncheon

Fireside Chat II

Moderator: John Dean, Zero2IPO Group, Chairman

Dick Kramlich, NEA, General Partner & Co-Founder

Feng Deng, Northern Light Venture Capital, Founding Managing Director



John Dean,
Zero2IPO Group, Chairman



Dick Kramlich,
NEA, General Partner & Co-Founder



Feng Deng,
Northern Light Venture Capital,
Founding Managing Director



Panel Discussion



Panel Discussion



Conference

Session 3: What are the "Hot" Industry Sectors for China Venture Investment?

Moderator: William Chen, DT Capital Partners, Managing Director

James H. Boettcher, Focus Ventures, General Partner
Eric O'Brien, Lightspeed Venture Partners, General Partner
David Katsujin Chao, DCM, CoFounder and General Partner
Geoffrey Y. Yang, Redpoint Ventures, Managing Director



William Chen,
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Eric O'Brien,
Lightspeed Venture Partners, General Partner



David Katsujin Chao,
DCM, CoFounder and General Partner



Geoffrey Y. Yang,
Redpoint Ventures, Managing Director



Panel Discussion

Session 4: Exit Process: New Regulations, New Opportunities, New Solutions

Moderator: Daniel R. Quon, SVB Global, Managing Director – Asia

Joseph W. K. Chan, Pillsbury Winthrop Shaw Pittman LLP, Partner

Chad W. Keck, Needham & Company LLC, Vice Chairman

James L. Kochman, Pagemill Partners, Managing Director

Xia Li, Shenzhen Venture Capital Consulting Co. Ltd, General Manager

Shenzhen Venture Capital Development Research, General Manager

Margaret Shao, Shenzhen Fortune Venture Capital Co., Ltd.,

Vice-president & Managing Partner



Daniel R. Quon,
SVB Global, Managing Director – Asia



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General Manager



Margaret Shao,
Shenzhen Fortune Venture Capital Co., Ltd.,
Vice-president & Managing Partner



Panel Discussion



Conference

Session 5: LP Panel: Why China?

Moderator: Jeffrey D. Mansukhani, Cambridge Associates LLC, Managing Director

Alan Chang, Capricorn Management LLC, Principal and Managing Director-Asian Investments

Kirk C. Dizon, Hall Capital Partners LLC, Principal

Aaron Gershenberg, SVB Capital, Managing Partner

Melissa J. Ma, Asia Alternatives Management LLC, Co-Founder and Managing Director

Anthony J. Roscigno, JP Morgan, Portfolio Manager

Christopher E. Yang, Grove Street Advisors, General Partner



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Grove Street Advisors, General Partner



Panel Discussion

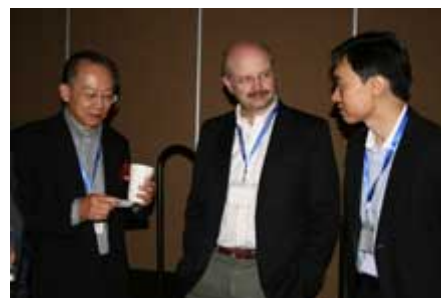


Conference



Conference

Conference



Conference



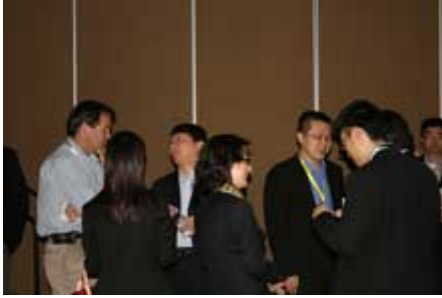
Conference



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