



# 2003年中国创业投资中期论坛

## China Venture Capital Semi-Annual Forum 2003

时间: 2003年8月8日 (星期五)

地点: 中国 济南 舜耕山庄 (四星级)



**Subject: China Venture Capital's Path Under New Challenges**

<http://www.zero2ipo.com.cn/vcforum2003>

### Forecasted attendees

Investment company: 50%  
SME: 15%  
government: 8%  
research institution: 1%  
intermediate institution : 6%  
medias: 20%

### Hosts

Zero2IPO, Ltd.  
Shandong Hi-tech Investment Corporation

### Co-organizers

Shandong VC Association  
Shenzhen VC Association  
Guangzhou VC Association  
Hubei VC Association

On August 8th, 2003, more than 300 professionals from Venture capital companies, investment banks, Security companies and listed companies will be invited to the semi-annual Forum of China Venture Capital 2003 in Shungeng Hillview Hotel, Ji nan, Shandong province. At the forum, over 20 active venture capitalists will share their experiences in the past half-year and explore the trend of venture capital in China the coming half-year.

For more information, please see attached files of agenda, sponsorship, application and application table, or contact us immediately:

### Contacts Information

Victoria Zhong, Almond Huang

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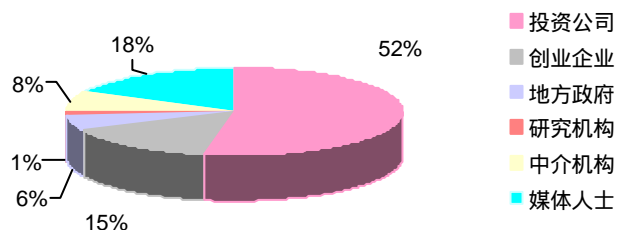
Address : Floor 8, Bin he Building, Che dao gou NO. 1, Haidian District, Beijing, 100081

### Attendees' analysis of "China Venture Capital Annual Forum 2002"

### Special Message

With authorization of the Ministry of Business, PRC, Zero2IPO, Ltd. will host "APEC China Venture Capital Forum 2003" in this December. For more timely information, please visit our website closely.

Attendees' analysis of "China Venture Capital Forum 2002"



<http://www.zero2ipo.com.cn>

08:00 – 08:45

**Registration**

08:45 – 08:50

**Welcome Address**

Mr. Zhao Kui Chairman of the Board, Shandong Hi-tech Investment Corporation

08:50 – 09:00

**Release of China Venture Capital Semi-annual Report 2003**

Mr. Gavin Ni CEO, Zero2IPO, Ltd.

09:00 – 09:15

**Keynote Speech:**

Mr. Chen Junhung Executive VP of JAFECO Asia

09:15 – 09:30

Mr. Jing Huang Managing Director, SoftBank Asia Infrastructure Fund, China

09:30 – 09:45

Mr. Guo Luwei General Manager, Shandong Hi-tech Investment Corporation

09:45 – 10:00

Mr. Chen Wei General Manager of Shenzhen Venture Capital

10:00 – 10:15

**Coffee Break**

10:15 – 10:30

**Keynote Speech:**

Mr. Zhu li nan General Manager, Legend Capital

10:30 – 10:45

Mr. York Chen Managing Director & Partner, Acer Technology Ventures

10:45 – 11:00

Mr. Zhuo fu min Chairman of Board, Vertex Management

11:00 – 11:15

**High-tech Industrial Park & Venture Financing Presentation**

High-tech Industrial Park 1' s Presentation

11:15 – 11:20

Q & A

11:20 – 11:35

Venture Financing presentation 1

11:35 – 11:40

Q & A

11:40 – 11:55

Venture Financing presentation 2

11:55 – 12:00

Q & A

12:00 – 13:30

**Luncheon**

13:30–14:30

**Round table discussion I China VC's environment and measures**

Mr. Li jian guang Partner and VP of IDGVC

Mr. Sean Wang Managing Director, DragonTech Ventures

Mr. Fan Zhang Senior Vice President, DFJ Investment

Mr. Y. C. Li President, China Merchant & Fortune Assets Management Ltd.

Mr. Jiao Zheng Executive President , Beijing Dinghui Venture Capital Center

14:30–14:45

**High-tech Industrial Park & Venture Financing Presentation**

High-tech Industrial Park 2' s Presentation

14:45–14:50

Q&A

14:50–15:05

Venture Financing presentation 3

15:05–15:10

Q&A

15:10–15:25

Venture Financing presentation 4

15:25–15:30

Q&A

15:30–15:40

**Coffee break**

15:40–16:40

**Round Table Forum II Venture capital companies' development mode**

Mr. He Guojie Chairman, Guangdong Technology Venture Capital Group Co., Ltd

Mr. Feng tao President, Shanghai NewMargin Ventures

Mr. Wang Hongmao General Manager, Canton Venture Capital Co., Ltd.

Mr. Guo Luwei General Manager, Shandong Hi-tech Investment Corporation

Mr. Shen Jie Er General Manager, Jiang su Venture Capital Co., Ltd.

Remark: VIP speakers above are being invited now. For confirmed VIP list, please visit [www.zero2ipo.com.cn](http://www.zero2ipo.com.cn).

## Sponsorship

Leading Co-host  
Sponsor**US\$ 12,000****Benefits**

- Named Leading co-host;
- Co-host the forum and have 20-minute speech at the forum;
- Indicated in all promotion materials as the leading co-host(including website, news and so on);
- One page AD in ZVCJ;
- One exhibition stall at the forum scene;
- 2 page AD in the proceedings of a conference;
- up to 8 free attendees;
- up to 5 well-known medias interview;
- A button at zero2ipo' s website for 2 months.

**US\$ 10,000****Benefits**Co-host  
Sponsor

- Named co-host;
- Co-host the forum and have 10-minute speech at the forum;
- Indicated in all promotion materials as the co-host (including website, news and so on);
- One page AD in ZVCJ;
- One exhibition stall at the forum scene;
- 1 page AD in the proceedings of a conference;
- up to 5 free attendees;
- up to 2 well-known medias interview;
- A button at zero2ipo' s website for 1 month.

**US\$ 6,000****Benefits**Co-organizer  
sponsor

- Named co-organizer;
- Indicated in all promotion materials as the co-organizer (including website, news and so on);
- One page AD in ZVCJ;
- One exhibition stall at the forum scene;
- 1 page AD in the proceedings of a conference;
- Up to 5 free attendees;

**US\$ 40,000****Benefits**Common  
sponsor

- Named Leading co-organizer;
- Indicated in all promotion materials as the sponsor (including website, news and so on);
- One exhibition stall at the forum scene;
- 1 page AD in the proceedings of a conference;
- Up to 3 free attendees;

**US\$ 3,000****Benefits**Sponsor for VIP  
dinner

- Named sponsor for VIP dinner;
- Indicated in all promotion materials as sponsor for VIP dinner (including website, news and so on);
- Up to three attendees to the dinner and 10 minute speech at the dinner;
- 1 page AD in the proceedings of a conference;
- Up to 3 free attendees to the forum;

Type	Responsibility and Benefits
Common participating	<p><b>Registration fee: 120US\$/people</b></p> <ul style="list-style-type: none"> <li>● Get proceedings of a conference &amp; Meeting materials;</li> <li>● Lunch(no dinner) of August 8;</li> <li>● Get an account and pin, can download speech material and address list.</li> </ul>
Financing exhibition	<p><b>Registration fee: 500 US\$</b></p> <ul style="list-style-type: none"> <li>● One exhibition location;</li> <li>● 1 /2 page AD in the proceedings of a conference;</li> <li>● 2 free attendees.</li> <li>● Get an account and pin, can download speech material and address list.</li> </ul>
High-tech Industrial Park /company exhibition	<p><b>Registration fee: 1000 US\$</b></p> <ul style="list-style-type: none"> <li>● One exhibition stall;</li> <li>● 1 /2 page AD in the proceedings of a conference;</li> <li>● 3 free attendees.</li> <li>● Get an account and pin, can download speech material and address list.</li> </ul>
Financing presentation	<p><b>Registration fee: 1500 US\$</b></p> <ul style="list-style-type: none"> <li>● 15 minutes financing presentation;</li> <li>● One exhibition stall;</li> <li>● 1 page AD in the proceedings of a conference;</li> <li>● 2 free attendees.</li> <li>● Get an account and pin, can download speech material and address list.</li> <li>● Business plan be transferred to investors by host.</li> </ul>
Imaginary Participating	<p><b>Registration fee: 80 US\$/people</b></p> <ul style="list-style-type: none"> <li>● Get an account and password, can download speech material and address list after forum.</li> <li>● VCD of the forum; meeting materials.</li> </ul>
Publication on the Forum brochure	<p><b>Publishing fee: 400 US\$/page</b> <b>200 US\$ ( 1/2page )</b></p> <ul style="list-style-type: none"> <li>● Publish company' s profile, project' s introduction, financing requirements and contacts.</li> </ul>

## Application Form

## China Venture Capital Semi-Annual Forum 2003

**Date:** August 8, 2003 (Friday)

**Venue:** China ▪ Ji nan ▪ Shungeng Hillview Hotel

**Please fill in following form, then fax to  
8610 - 82672971**

**We'd participate in the forum in the way as follows (please choose from the options) :**

- ☐ Sponsorship (amount: \_\_\_\_\_), attendees \_\_\_\_\_
- ☐ Exhibition (registration fee: 8,000RMB), attendees \_\_\_\_\_
- ☐ Attending (registration fee: 960 RMB/people), attendees \_\_\_\_\_
- ☐ Financing presentation (registration fee: 12,000 RMB), attendees \_\_\_\_\_

### Attendees' information:

Name 1 \_\_\_\_\_ Work Position1 \_\_\_\_\_

Name 2 \_\_\_\_\_ Work Position2 \_\_\_\_\_

Name 3 \_\_\_\_\_ Work Position3 \_\_\_\_\_

Tel 1 \_\_\_\_\_ Fax1 \_\_\_\_\_ E-mail 1 \_\_\_\_\_ Mobile 1 \_\_\_\_\_

Tel 1 \_\_\_\_\_ Fax1 \_\_\_\_\_ E-mail 1 \_\_\_\_\_ Mobile 1 \_\_\_\_\_

Tel 1 \_\_\_\_\_ Fax 1 \_\_\_\_\_ E-mail 1 \_\_\_\_\_ Mobile 1 \_\_\_\_\_

Company/institution name \_\_\_\_\_

Address \_\_\_\_\_ Post Code \_\_\_\_\_

**We'd pay in the way as follows (please tick), the sum is: \_\_\_\_\_**

☐ cash    ☐ post by post office    ☐ transfer    ☐ post by bank

Account information of preparation committee of china venture capital semi-annual Forum 2003

Bank Account : (US\$)

A/C NO.: 4101000-0188-009218-6

IN A/C WITH (Account Name): NI ZHENG DONG

BANK NAME: BANK OF CHINA

ADDRESS: BANK OF CHINA, Beijing, Chaoyang District, Jingguang Sub Office

**Preparation committee can book hotel for you if you like, please choose ( tick and fill in information accordingly ) :**

☐ A: Standard room ( including two person' s breakfast tickets ) US\$45/day , \_\_\_\_\_rooms , \_\_\_\_\_days , from August \_\_\_\_\_ - \_\_\_\_\_ ;

Names : \_\_\_\_\_ ;

☐ B : Single room ( including one person' s breakfast ticket ) US\$45/day , \_\_\_\_\_rooms , \_\_\_\_\_days , from August \_\_\_\_\_ - \_\_\_\_\_ ;

Names : \_\_\_\_\_ ;

### Contacts of preparation committee of China Venture Capital Semi-annual Forum 2003

Contact: Victoria Zhong, Almond Huang

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Mobile : 1352 015 0600, 1367 114 1623

E-mail : [conference@zero2ipo.com.cn](mailto:conference@zero2ipo.com.cn), [zhong@zero2ipo.com.cn](mailto:zhong@zero2ipo.com.cn)

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